



GET THE LATEST RETAIL INTELLIGENCE

MEDIA KIT
JULY 2020



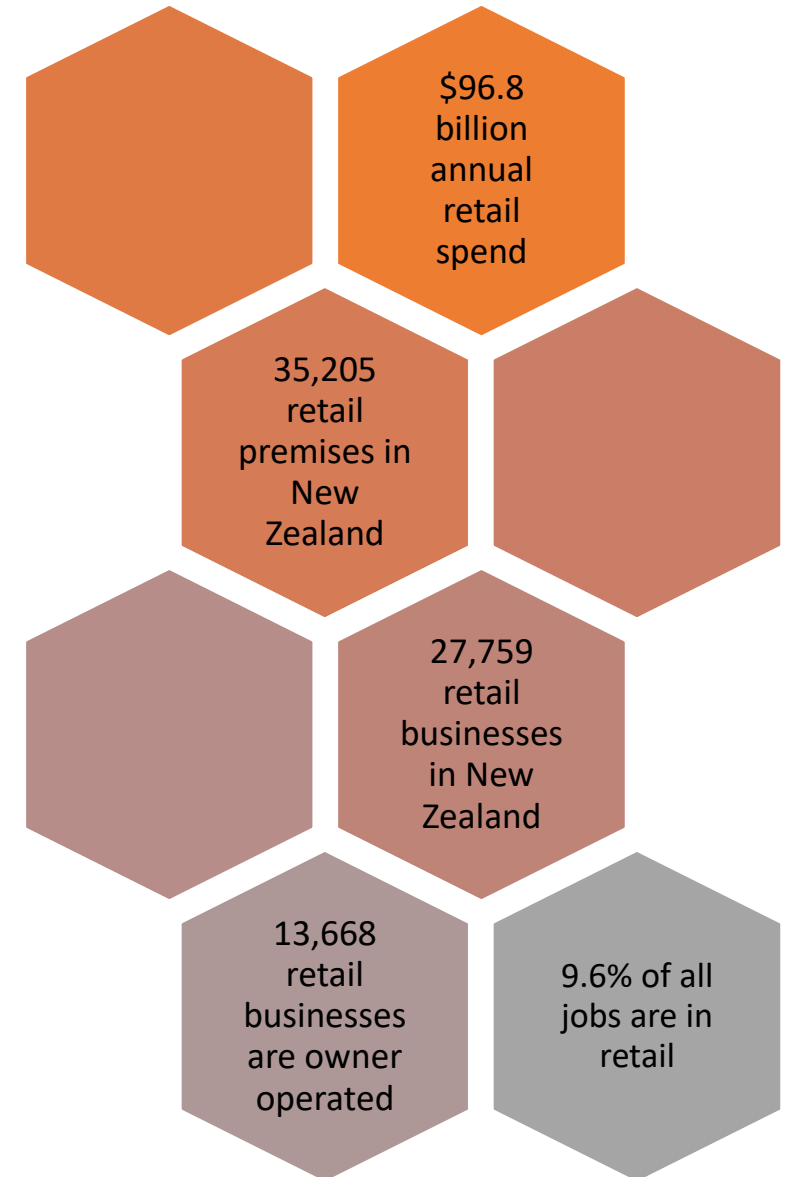
What is the retail sector?

The retail sector is a huge part of the New Zealand economy, and a bellwether of economic performance. A thriving retail sector is key to a thriving community and social well-being. Retail businesses create places for social interaction, offer jobs to New Zealanders, and provide the goods and services that Kiwis need to run their lives.

Retail is large employer, with 9.6% of all New Zealand's filled jobs in the sector, but the biggest firms account for the majority of employment. Nearly half of New Zealand's 27,759 retail businesses are owner-operators and employ no staff, while 345 large retail businesses employ over half of the retail employees across the nation.

Retail spending has grown slowly over the last decade and as of June 2019 accounted for over \$96.8 billion. However, retailers are now beginning to feel greater pressure. This is true particularly for more discretionary spending categories, where consumers are choosing to spend less. Additionally, retailers across the entire sector are feeling a squeeze due to continuously increasing operational costs, pressure on wages and the cost of payments all while trying to keep up with innovative technology and delivering an exceptional customer experience.

Retail NZ and The Register are here to help New Zealand Retailers succeed and thrive



The average person spends \$22,273 per year in retail



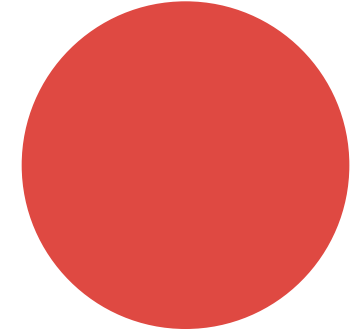
If you want to talk shop The Register is the place to do it. Replacing NZ Retail, The Register is a trade publication aimed at retailers and their staff.

After more than 60 years of speaking to the industry through their magazine, Retail NZ launched The Register in 2015 extending the same great Industry reporting into the 21st Century.

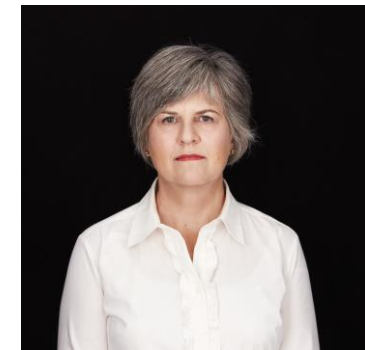
THE REGISTER

THIS IS A FAST-MOVING AND FUN DAILY RETAIL NEWS WEBSITE AND ELETTER.

It carries a minimum of 12 daily news stories per week, which are aggregated into a popular bi-weekly email newsletter. If you're looking to talk directly to retailers, The Register is for you.



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Commercial channels

WEBSITE
average monthly visitors

9,965
visitors

11,000
sessions

13,195
Page views

TWO WEEKLY e-NEWSLETTERS
Tuesday and Friday

4,272
newsletter subscribers


476 followers

39%
Average open rate

Source: Google Analytics, July 2020

Advertising or content? You choose

MEGAHEADLINE
This takeover space shows on every article and page of the website.

LEADERBOARD
Highly viewed area of the website.

SPONSORED CONTENT
Paid story options - see page 6-7

TOPIC SERIES
When you want to delve deep into a topic or sector - anything from the future of a sector to the current thinking on artificial intelligence and everything in-between.

POP-UP SECTION
A longer term approach where a sponsor funds a specific regular series of content around a similar theme.

SPONSOR LINKS
Gold sponsorship of package options available.

BANNER DISPLAYS
Show your message!

BRANDED CONTENT
Our audience wants to read articles which cover retail relevant topics.

LONG-FORMAT BRANDED CONTENT

SHORT-FORMAT BRANDED CONTENT

THE REGISTER.CO.NZ ERM

Rate card – created content

Element			Cost (discount will be applied for volume)	
Branded content	Topic series editorial style. Web and e-Newsletter	The Register to write	\$1,700 x 1	One round of changes at no charge
		Client to write, The Register to edit	\$1,200 x 1	One round of changes at no charge
Solus eLetter	e-Newseltter on either Monday or Wednesday	The Register to write	\$3,000	One round of changes at no charge

Rate card – branded content

Element			Cost (discount will be applied for volume)	
Branded content	Topic series editorial style. Web in perpetuity and one weeks e-Newsletters per topic	The Register to write	\$1,700 x 1	One round of changes at no charge
		Client to write, The Register to edit	\$1,200 x 1	One round of changes at no charge
Solus eLetter	E-Newsletter on either Monday or Wednesday	The Register to write	\$3,000	One round of changes at no charge

Rate card – display advertising

Element	Weekly	Website desktop	Website mobile	eLetter	Cost (discount will be applied for volume)
Mega header	Website and two e-Newsletters	1920 x 480	450 x 250	600 x 200	\$3,000
Leaderboard	Website and two e-Newsletters	728 x 90	320 x 100	600 x 200	\$1,500
Medium Rectangle	Website and two e-Newsletters	300 x 250	300 x 250	300 x 250	\$1,250
60" video	Website and two e-Newsletters				\$4,000 approx.

Terms and conditions

- Effective 1 July 2020
- All rates are direct and non-Agency commission bearing.
- All creative due 3 working days, (5 working days for rich media), prior to live date
- Rates are in New Zealand dollars and exclusive of GST
- Rates do not include any third party ad serving charges
- Rates are for standard formats only. Please contact us for prices on non-standard ad formats
- Advertisers are responsible for the creation of their own ads
- Website Unique Visitor and Page Impression numbers are estimates sourced from Google Analytics traffic data
- eLetter impressions are derived from Campaign Monitor

Production specifications

Website

- Keep animation simple – no distracting strobe effects
 - Looping is acceptable
 - Creative with a white background must have a border
 - File sizes should be as small as possible (40k max)
 - Resolution should be 72 dpi
 - Formats should be .gif, .jpg, animated .gif or Adobe Flash (.swf), including back up .gif or .jpg
 - Third Party HTML banners are acceptable. Creative files must be included with third party tags. You must use {clickurl} and {random} as your place holders if you are not using a known third party redirect listed below. You will need to use the relevant method when creating your banner html.
Accepted Third Party Redirects: Double Click – iframe tags, Facilitate, Eyeblaster, Atlas, Mediaplex, EyeWonder
- Sizes: See IAB Ad Standards and Guidelines for more details

eLetter

All .gif and .jpg files are acceptable and file sizes should be as small as possible (30k max).

- Resolution should be 72 dpi
- Format should be .gif .jpeg or animated .gif*

*Note for animated .gif email newsletter ads: animated .gif ads may not rotate past the first frame when displayed in some versions of Outlook. As this is the case we recommend any animated .gif ads for email newsletters start with a frame which, if static, will deliver the advertiser's message. To ensure no potential issues